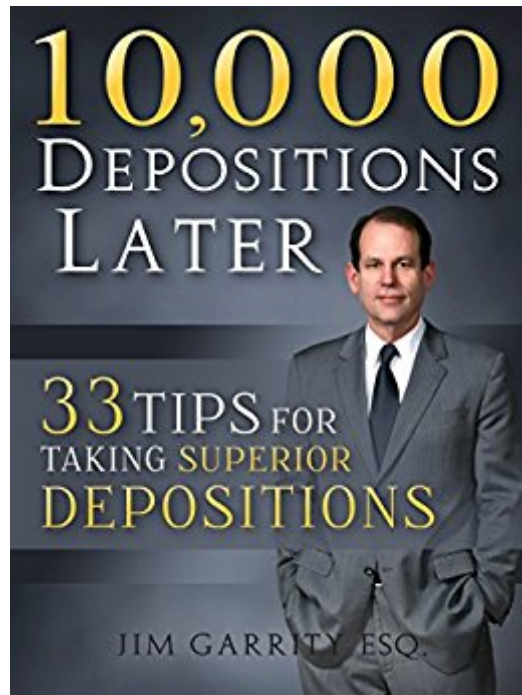




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10,000 Depositions Later: 33 Tips For Taking Superior Depositions



Synopsis

This book contains nearly three dozen strategies and techniques â “ proven effective in thousands of depositions â “ you can use to achieve striking improvements in the testimony and cooperation you get from deponents. They work in every type of case and require no learning curve. All can be implemented beginning with your next round of depositions. My high-volume practice allows me to experiment freely with novel tactics. It became obvious over thousands of depositions which worked and which didnâ™t. These 33 tips are the best of the best. Depositions are the new trials. Fewer than five percent of cases in state and federal court cases now end in trial. Depositions are the only place most witnesses ever testify. So most outcomes are driven by depositions, not trials. Some of the powerful techniques youâ™ll read about:â • Why you must always discuss the oath and the only correct way to do it (and why you should never mention penalties of perjury)â • The âœpower seatâ • in depositions you should always take that sharply increases witness cooperationâ • Fourteen questions you must ask in every telephone depositionâ • Critical demonstrative evidence from every deposition that all lawyers ignore, and that you should never overlook again (if you want a huge advantage in mediations and trials)â • Five valuable sources of evidence on deposition day you can only collect outside the deposition roomâ • A tactic you should regularly use with your own client that most lawyers only consider when their client is about to dieâ • The âœtoolkitâ • to carry to every deposition to stop misconduct by opposing lawyers Existing books and seminars address the basics of depositions â “organizing documents, marking exhibits. Practicing lawyers donâ™t need this advice. Itâ™s the insights about proven tactics that have worked thousands of times against the toughest witnesses and brightest opposing lawyers that need to be shared. Whether youâ™re new to the practice of law, and want to rocket ahead of your peers in deposition skills, or whether youâ™re very experienced and looking for new strategies, this book is for you.

Book Information

File Size: 757 KB

Print Length: 86 pages

Simultaneous Device Usage: Unlimited

Publisher: Ross & Rubin Publishers, New York; 1 edition (November 25, 2014)

Publication Date: November 25, 2014

Sold by:Â Digital Services LLC

Language: English

ASIN: B00Q6ZWB1O

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #297,487 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #17

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Customer Reviews

I LOVED this book. It's full of fresh, clever ideas about getting better testimony. I've read most of the books out there about litigation tactics, but most of them are beginner guides. I checked the ABA website didn't see anything there, either. What I liked most is that I didn't need to spend a lot of time thinking about the ideas. I can just use them, right now. The idea about constantly changing how you begin depositions was great. I hadn't thought about that. The cellphone tips are great. I hadn't thought about that, either. The tip for using the audio - sweet. There is so much in here that is new. I hate to go overboard, but I was just thrilled. We find lots of books about litigation and depositions, but it's just the basics. This is pretty clever, super useful stuff. Definitely great for lawyers that rely on depositions.

I bought this book because I felt like witnesses were taking advantage of me. The author Jim Garrity has some unbelievably clever tips for getting good testimony. I don't want to give them away but one of his tips tells you how to EASILY get a hostile witness to tell you exactly where the company or person keeps all the documents you need that the adversary has. It's a simple tip and I just never thought of it. I laughed out loud at how clever it is. I definitely recommend it to new and longtime lawyers. I'd like to see more like this for other stages in lawsuits.

This book is filled with practical advice for civil litigators in any area. Easy to read and understand, I implemented several suggestions immediately. Highly, highly recommend this book for anyone wanting to build an edge in deposition.

Every practicing lawyer should read this book. The author distills in concise form the unwritten rules for taking effective depositions. As the book is short, it is a gift that keeps on giving, because one can refresh one's memory by rereading the book from time to time, especially when a big deposition is coming up. Bravo!

What a great read. Strongly recommend to any one wanting to take control of their depositions. Great insights from an obviously accomplished lawyer.

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